



The **Incentive Program** is a unique program offered by RWC as a way for Builders to reduce overall warranty costs and earn cash back by maintaining a high level of quality construction and excellent claims experience. Joining this exclusive program is a way to maximize your membership and reap the rewards. Currently, over \$24 million in distributions were paid back to Members!

How Does It WORK?

If your company, as a participating Member, has few or no claims in the first 5 years, then RWC is able to return some of the enrollment fees you paid back to you as cash distributions in the second 5 years.

1. We start by setting up a separate account and both the Member and RWC contribute a program participation fee in the first year ONLY.
2. Each time you as the Member enroll a home and pay your warranty fee, RWC deposits a portion of that fee into this Incentive account.
3. Beginning in year 6 and continuing through year 10, an Incentive check will be sent to you once a year, pending open claim files. The amount is calculated by the number of homes enrolled minus the value of claims, if any.

Program BENEFITS:

- Incentive Members receive the best rate possible.
- Rates are locked-in for 5 years with the standard warranty.
- Membership fees are waived for years 2-5, a savings of \$1180.
- In years 6-10, Member receives cash distributions, assuming there are only minimal claims.
- The value of cash disbursements greatly reduces overall effective rate and warranty expense.

ENROLLMENT Requirements:

Enroll 20 homes or more annually, or \$2 million in sales volume annually. Not currently available in AK, CO, HI or TX.

We are happy to crunch the numbers and demonstrate how this program will work for your company based on your specific information. Contact us at sales@rwcwarranty.com or 800-247-1812 x2188

www.rwcwarranty.com

RWC's Risk Management FAMILY

RWC
New Home Warranties
800-247-1812, x2188
sales@rwcwarranty.com

HOME of Texas
Warranties Exclusively for TX
800-445-8173, x2188
sales@homeoftexas.com

MHWC
Manufacturer Warranties
800-247-1812, x2188
sales@mhwconline.com

RWC Insurance Advantage
Commercial Insurance
866-454-2155
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Key Estates Warranty
Extended Warranties
866-394-5135
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