

Top Ten Reasons to Choose RWC for Builders, Remodelers and Manufacturers



Looking for a professional and customer service oriented warranty
program to enhance your reputation, marketing and risk management?
Look no further than RWC!

1. Limited Liability

- Member's liability is limited in time and coverage as opposed to the state's longer statute of repose liability exposure.
- Clearly written set of new home warranty standards to identify coverage, limitations & exclusions.
- Standards based on accepted industry guidelines to create reasonable 3rd party basis for evaluation.

2. Widely Recognized New Home Feature

- Homebuyers want assurance that their home will be built by a quality, professional builder.
- RWC new home builder warranties set Members apart from the crowd and provide a sense of security to potential buyers.
- Warranties are an essential ingredient in any new home purchase.

3. Menu of Choices

- Wide array of warranty products and services: Full Coverage New Home Warranties, Structural Only New Home Warranties, and Customized State New Home Warranties.
- Options for Structural Coverage provided by RWC's Insurer from Day 1 are available.
- Options available for various types of specialty construction including Building Systems Homes, Remodeling (including Additions), Detached Garages, Conversions, Commercial projects and HUD-Code Manufactured Homes.

4. Competitive Rates

- Competitive Rates keep builder home warranties an "affordable" option to include for your buyers.
- Exclusive Incentive Program pays cash distributions to qualifying members.
- Multiple-state members pay only 1 membership fee.

5. Marketing

- FREE marketing materials, including FULL COLOR warranty books.

6. Customer Service

- Unsurpassed service and excellent handling of warranty issues.
- Neutral & effective 3rd party dispute resolution system includes FREE mediation.
- Approximately 95% of warranty dispute issues are resolved through RWC's FREE Mediation procedures.
- If needed, formal binding arbitration is available.
- FREE Warranty Training Seminars.

7. Experienced Warranty Provider

- In business for 40 years, RWC has administered warranties on over 3.7 million homes.
- RWC's Insurer has been rated "A- (Excellent)" by A.M. Best continuously since 2001 and has nearly \$120 million in surplus equity.

8. RWC Insurance Advantage

- Insurance program designed exclusively for RWC Warranty Members.
- General Liability, Workers Comp, Builders Risk, & Contractors Equipment insurance available.
- Insured by companies rated at least "A- (Excellent)" by A.M. Best.
- Call (866) 454-2155 for an RIA insurance quote.

9. Value to your Buyers

- Protection in the event of a warranted major structural defect failure.
- Resale value may increase for homeowners passing along an RWC warranty on the home.
- Expert 2nd Opinion in the event of a dispute over potential home issues.

10. Strength, Stability, Experience and Continuity ...an unbeatable combination!



We Have New Home Warranties Nailed!