

# INCENTIVE PROGRAM



Residential Warranty Company, LLC (RWC) has issued over 3 million home warranties since 1981. We provide highly competitive rates and strive for innovative ways to maintain our leadership in the industry. In keeping with our history of innovation and competitive pricing, we established the unique RWC Incentive Program for our Members.

## cash in

on your excellent customer service by joining the Incentive Program.

A free computerized analysis illustrating how the Incentive Program can work for you is available upon request. Request yours today by contacting your Account Executive or our Sales Department at 800-247-1812, Ext. 2149 or by emailing [sales@rwcwarranty.com](mailto:sales@rwcwarranty.com). **Contact us today!**



### THE BENEFITS

- Incentive Members receive the best rate possible.
- Rates are locked-in for 5 years with the standard warranty.\*
- Membership fees are waived for years 2-5 – a savings of \$1180!
- In years 6-10, you receive cash distributions, assuming there are only minimal claims experience for your company.
- The value of cash disbursements greatly reduces your overall effective rate.

*\*Customized State Warranty rates may be adjusted annually.*

### WHO IS ELIGIBLE?

RWC Members enrolling at least 20 homes or \$2 million in sales volume annually are eligible to join.

### HOW IT WORKS

- **Premise:** If a Participating Member has few or no claims in Years 1-5, then RWC will return a portion of enrollment fees paid in the form of cash distributions in Years 6-10.
- **How Incentives Get Started:** Both the Member and RWC set aside a program participation fee in Year 1 ONLY to open an account.
- **How Incentives Grow:** Every time the Member enrolls a home and pays the warranty fee, RWC contributes a portion of that fee into this account.
- **How Incentives Are Paid:** Annually, in Years 6 through 10, the Member will receive an incentive check. The amount of this check is determined by the number of homes enrolled less the value of claims, if any.

5300 Derry Street  
Harrisburg, PA 17111  
Phone: 800-247-1812  
Fax: 717-561-4494

[www.rwcwarranty.com](http://www.rwcwarranty.com)